

EFCA Survey 2021

European Federation of Engineering Consultancy Associations (EFCA)

To establish a ranking based on turnover of the top 200 consulting engineering companies and groups operating in Europe.

All companies and groups for which the provision of construction-related consulting engineering services in Europe represents more than 50% of their turnover in Europe will be considered by EFCA for inclusion in the ranking. It is anticipated that companies and groups with more than 200 staff based in Europe which provide these services will be considered.

In asking for a breakdown of total worldwide turnover, the first part of this short questionnaire aims to determine if a company or group qualifies for consideration, and is therefore asked to complete the second part.

To ensure a single point of contact for groups with a significant presence in more than one country in Europe, EFCA aims to identify the entity that is responsible for or acts for all subsidiaries based in Europe. This entity may be based either inside or outside of Europe.

Frequently, an entity based in Europe is group subsidiary that is a member of an EFCA national **Member Association** (<https://www.efcanet.org/about-efca/members>) and will be contacted by the association.

Associations are asked to contact all companies and groups in their country. In the case of groups that are not an entity for Europe, an association will inform the group that the survey should perhaps be passed over to the entity for Europe.

So if you are with a group, you may not need to complete the survey if your entity for Europe is based in a country that is not your home country. Please check. A **list of groups** (<http://www.peterboswell.me/activities/efca-survey/groups/>) with a significant presence in more than one country in Europe gives the country of a group's likely entity for Europe.

Online survey form

Please complete and submit this online questionnaire by 22 October 2021.

Offline survey form

This survey questionnaire can also be **downloaded** (<http://www.peterboswell.me/documents/6/EFCA-Survey-2021.pdf>). Please send a completed offline survey questionnaire to peterboswell@gmail.com by 22 October 2021.

Further information

Please consult the [Detailed Information \(http://www.peterboswell.me/blog/efca-survey-2021/\)](http://www.peterboswell.me/blog/efca-survey-2021/) or contact Peter Boswell, the survey coordinator (petergboswell@gmail.com; +41 79 298 9666).

* Mandatory questions in red.

EFCA Survey 2021- Part 1

Scoping information

1. Please enter your name

* 2. Company name

Commercial name of the global company or group:

* 3. Date of end of latest fiscal year

Month and year of the end of the latest fiscal year which is the basis for this survey response. The latest fiscal year should cover all or most of 2020.

❗ Choose one of the following answers
Please choose **only one** of the following:

During Quarter 3, 2020

During Quarter 4, 2020

During Quarter 1, 2021

During Quarter 2, 2021

* 4. Home country in Europe

Location of the headquarters for Europe; if not, location of the headquarters of the main operating company or group that is based in Europe:

❗ Please enter one of the following as the answer.

Please enter **only one** of the following:

- Albania
- Andorra
- Austria
- Belarus
- Belgium
- Bosnia & Herzegovina
- Bulgaria
- Croatia
- Cyprus
- Czech Republic
- Denmark
- Estonia
- Finland
- France
- Georgia
- Germany
- Greece
- Hungary
- Iceland
- Ireland
- Italy
- Kosovo
- Latvia
- Lichtenstein
- Lithuania
- Luxembourg

- Malta
- Moldova
- Monaco
- Montenegro
- Netherlands
- North Macedonia
- Norway
- Poland
- Portugal
- Romania
- Russia
- San Marino
- Serbia
- Slovakia
- Slovenia
- Spain
- Sweden
- Switzerland
- Turkey
- Ukraine
- United Kingdom
- Vatican City

*** 5. Amount of turnover inside and outside Europe, in millions** (e.g., 24.7, not 24700000)

The total amount of the company or consolidated group turnover for all activities carried out by its legally established operating entities based inside and outside Europe at the end of the latest fiscal year, regardless of the location of projects performed by these entities. Countries in Europe are listed in Question 4.

❗ Please enter the turnover in millions. Please select the same currency (EUR or USD) for both turnovers.

	Turnover	Currency
Inside Europe	<input type="text"/>	<input type="text"/>
Outside Europe	<input type="text"/>	<input type="text"/>

*** 6. Activities**

Allocate 100% of the turnover for Europe given above (Question 5) between two types of activities (percentages as whole numbers, e.g., 63):

- ❗ The sum must equal 100.
- ❗ Each answer must be between 0 and 100
- ❗ Only integer values may be entered in these fields.

Construction-related (building, infrastructure, energy & industry...) turnover

Product-related (automotive, aerospace, manufactured goods...) turnover

*** 7. For construction-related activities, specify activities in the value chain**

Allocate 100% of the turnover for construction-related activities in Europe entered above (Question 6) between two types of activities (percentages as whole numbers, e.g., 68).

Professional services for construction (or simply 'consulting engineering services') include master planning, preliminary studies, design, procurement, technical assistance, project, contract and construction management, environmental engineering, quantity surveying, and other services for the built environment. Generally excluded are professional services which would be classified as legal and financial services, management consultancy, advertising and market research, and scientific research and are not supplied to the market (firms and groups however will often carry out these services internally for their own account).

- ❗ The sum must equal 100.
- ❗ Each answer must be between 0 and 100
- ❗ Only integer values may be entered in these fields.

Consulting engineering services

Other activities: project development; construction; concession contracts; operation & maintenance ...

* 8. Services

The questions that follow are for companies and groups whose turnover in Europe for consulting engineering services for construction as described above in Question 7 (i.e., for master planning, etc) amounts to **50%** or more of the total turnover in Europe for all activities (based on data for the end of the latest fiscal year).

If this is not the case, please consider adjusting the amounts allocated above or select "Terminate survey". Otherwise, please select "Continue".

❗ Choose one of the following answers

Please choose **only one** of the following:

Terminate survey

Continue

EFCA Survey 2021- Part 2: Consulting engineering services

If "Continue", next page please.

*** 9. For construction-related activities in Europe, specify construction sectors**

Allocate 100% of the turnover for construction-related activities of all types (Question 6) in Europe for the latest financial year between the six construction sectors (percentages as whole numbers, e.g., 23):

- ❗ The sum must equal 100.
- ❗ Each answer must be between 0 and 100
- ❗ Only integer values may be entered in these fields.

Buildings

Infrastructure

Energy & Industry

Environment

Oil & gas

Other

* 10. Headcount of staff based inside and outside Europe

The headcount of staff employed by one or more operating legal entities based inside and outside of Europe at the end of the latest fiscal year.

The headcount should be regardless of a) full-time equivalents (FTEs) and/or part-time staff; and b) the location of projects performed by staff.

For the headcount of staff based inside Europe, the staff employed by subsidiaries based outside Europe should be excluded.

❗ Only integer values may be entered in these fields.

❗ Please enter the headcount of staff based both inside and outside Europe.

Based inside Europe

Based outside Europe

* 11. Number of countries with a permanent presence

Company or group number of countries both inside Europe and outside Europe that have a legally established operating entity at the end of the latest fiscal year.

Countries inside Europe are the same as those listed in Question 4.

❗ The sum must be between 1 and 160

❗ Only integer values may be entered in these fields.

❗ The number of countries inside Europe must be 1 or more.

Inside Europe

Outside Europe

*** 12. Company website**

URL (e.g., alpha.com) of the official website of the global company or group:

13. Name of the global company or group CEO or equivalent

*** 14. Name of CEO or equivalent responsible for Europe**

The name of the CEO or equivalent for Europe. Failing this, the name of the global CEO or equivalent.

*** 15. Your email address**

16. Email address of alternate contact for the EFCA Survey

Thank you for completing both parts of the EFCA Survey 2021.

Receipt will be acknowledged by email to the email address you entered.

If you wish to modify your response please do this before 22 October 2021.

In the case of modification, it may be best to simply complete and submit a new offline (**PDF** (<http://www.peterboswell.me/documents/6/EFCA-Survey-2021.pdf>)) or online (**website** (<https://efca-survey-2021.limesurvey.net/764154/newtest/y?lang=en>)) questionnaire. If online, please refresh you browser to reload the questionnaire.

The last submitted questionnaire will be taken to be the final version.

Based on the information received, EFCA will publish in early-December 2021 the list of the top 200 consulting engineering companies and groups based in Europe. By completing and submitting this questionnaire, your company agrees to be taken into consideration.

For further information, please consult the **Detailed Information** (<http://www.peterboswell.me/blog/efca-survey-2021/>) or contact Peter Boswell, the survey coordinator (petergboswell@gmail.com; +41 79 298 9666).

PLEASE SEND THE COMPLETED QUESTIONNAIRE TO petergboswell@gmail.com